CAPE COD
COMMISSION

Barnstable County
FY27 License Plate Grant Application Submission

Association to Preserve Cape Cod

CONTACT INFORMATION

Organization Name: Association to Preserve Cape Cod
Location: 482 Main Street, Dennis, MA 02638
Project Manager Name: Andrew Gottlieb
Project Manager Title: Executive Director
Project Manager Email: agottlieb@apcc.org

PROJECT INFORMATION

Name of Project: Town-owned Land Initiative: protecting water quality and habitat and increasing climate change resiliency through protection of key acres.

Brief Project Description:
APCC is working to protect priority natural resource lands on Cape Cod for the purposes of improving drinking water, supporting habitat, and increasing Cape Cod's resiliency to climate change. We are requesting support to pilot a project to work with towns to identify public lands that are critical components of the town's natural systems. APCC staff will work with locally-based volunteers in each town to conduct research of deeds for town-owned properties, inventory them, and develop a prioritized list for permanent protection with strategic recommendations for action.

How does the project advance one or more 2024 Cape Cod CEDS Key Actions?
A key goal of the 2024 Comprehensive Economic Development Strategy (CEDS) for Cape Cod is protecting and restoring the region's iconic and vital natural and coastal resources. The CEDS is clear that these resources are critically important economically as well as ecologically. In partnership with pilot towns, we will inventory town-owned properties to identify those parcels that will contribute most to CEDs priorities including:

- water quality protection;
- natural management of flooding;
- allowing space for inland migration of salt marsh (as sea levels change);
- increasing resiliency to climate change;

- supporting town economic futures.

Properties that meet these criteria will be recommended for permanent conservation.

What economic development needs/priorities will this project address?
Protecting sensitive land already under public ownership represents a no-cost investment for towns in environmental services that will reduce future expenses. This project will help towns increase resiliency to climate change, increase water quality protection, and support heathy habitats. In addition to improving overall environmental quality these projects will save towns money by obviating the need for expensive mitigation projects in the future.

What is the anticipated impact of this project on these economic development needs/priorities? How will this project support Cape Cod's economic resiliency?
Towns across Cape Cod grapple every day with growth pressures, the need to update facilities, improve infrastructure, build and/or fix roads, and provide services. A deep understanding of the disposition and environmental function of town-owned land resources is critical if towns are to enhance and preserve natural protection from flooding, maintain water quality, conserve critical habitat, and increase resiliency to climate change. Town¬-owned property may be assumed to be protected "open space" simply because it is undeveloped. However, even land acquired for conservation purposes as stipulated in a Town Meeting vote may not be legally protected as open space if that designation was not subsequently reflected in the deed. We propose to pilot a dynamic collaboration in targeted towns to identify, investigate, and truly protect their key land resources.

Are there any anticipated challenges to implementing the project within the required timeframe of the grant award?
Funding for this project will bring a welcome benefit to pilot towns. We don't foresee any challenges that we can't overcome. Working through potential competing demands on undeveloped sensitive habitat may require some extra communication and negotiation— but we are experienced communicators and negotiators with deep and long-standing relationships with all our towns. We are confident that our hard-earned credibility, the value of this work to towns, and accrued goodwill through many years of partnerships and shared values will help us overcome any possible challenge.

Would the funding be used to support a grant program? Yes / No
No

Which municipality or municipalities are supportive of this project? (Optional)
So far, Mashpee, Yarmouth, and Barnstable have sent letters of support. We are actively recruiting other towns as well.

SCOPE OF WORK AND TIMELINE

Task 1

Description: Our first task, once we have secured funding, will be to initiate coordination between the APCC project team, staff, and volunteers, and town staff.
Deliverable: Initiation of collaboration with at least three towns.
Estimated Completion Date: December 15, 2026

Task 2

Description: Identify town-owned priority natural resource parcels using APCC and other relevant map analyses then research their acquisition history and deeds. In cases where a parcel was acquired with an affirmative Town Meeting Vote stipulating that the land is for conservation use, determine whether the deed reflects that particular purpose for acquisition.
Deliverable: Prioritized list of lands of greatest environmental importance, from water quality preservation to climate change resiliency, including deed status, in each of the partner towns.
Estimated Completion Date: August 15, 2027

Task 3

Description: Review priority lands and, based on their current protection status, acquisition history, funding opportunities, and other contexts, recommend steps for full protection.
Deliverable: Recommended strategies for protection of a subset of unprotected or under-protected priority lands in each of the partner towns.
Estimated Completion Date: October 15, 2027

Task 4

Description: Pulling from the prioritized list of land in Task 2 and strategies in Task 3, identify parcels appropriate for Town Meeting or, in the case of Barnstable, Town Council vote to transfer care and custody to the Conservation Commission or other appropriate Board or Committee.
Deliverable: Draft warrant articles or council ordinances to effectuate the transfer of priority town-owned parcels to protected status.
Estimated Completion Date: November 30, 2027

PROJECT PARTNERS

Project Partner 1:

Name: Town of Yarmouth, Robert L. Whritenour, Jr.
Title: Town Administrator
Email: rwhritenour@yarmouth.ma.us
Role/Description: Town Administrator will facilitate our inquiry as it evolves in Yarmouth.

Project Partner 2:

Name: Town of Barnstable, Mark S. Ells
Title: Town Manager
Email: Mark.Ells@barnstable.gov
Role/Description: Town Manager will facilitate our inquiry as it evolves in Barnstable

Project Partner 3:

Name: Town of Mashpee, Rodney C. Collins
Title: Town Manager
Email: RCCollins@Mashpee.ma.us
Role/Description: Town Manager will facilitate our inquiry as it evolves in Mashpee

FY27 LICENSE PLATE GRANT APPLICATION BUDGET

Please upload this sheet as a PDF as part of your application.

Please fill in all budget categories relevant for your proposed project, including a brief description of th
total amount requested should equal the total amount noted in the scope of work. All project expens
reimbursement basis.

Category	Amount Requested	Match Amount (optional)	Total Project Cost
Personnel/Labor from Staffing Plan)	19,200	19,200	38,400
Fringe Benefits (from Staffing Plan)	5,800	6,872	12,672
Travel		1,000	1,000
Equipment		2,800	2,800
Supplies		500	500
Contractual/Consulting		12,000	12,000
Small Grants Program			
Other			
Total Direct Cost	25,000	42,372	67,372
Indirect Costs*		6,737	6,737
Total	25,000	49,109	74,109

*Maximum of 15% of project direct cost unless the project applicant has a Negotiated Indirect Cost Rat

e funds requested. The
ses are provided on a

Budget Narrative

e Agreement.

FY27 LICENSE PLATE GRANT APPLICATION STAFFING PLAN

Please upload this sheet as a PDF as part of your application.

For each individual participating in this project, please share their name, title, and associated hourly rate, number of hours. In addition, please list the tasks that each staff member/volunteer will participate in. The staffing plan should be uploaded at the end of the application.

Staff Name and Title	Hourly Rate	Number of Hours	Total Project Cost	Amount Requested	Match Amount
Example: Jane Doe	$25.00	15	$375.00	$281.25	$93.75
Christy Johnson	$48.00	300	14,400	7,200	7,200
Haley O'Neil	$32.00	750	24,000	12,000	12,000
Total Personnel	80	1050	38,400	19,200	19,200
Fringe (enter fringe rate as percent):	33		12,672	5,800	6,872
TOTAL:		1050	51,072	25,000	26,072

Staff Name and Title	Tasks/Responsibilities
Example: Jane Doe	Example: Management
Christy Johnson, Ph.D.	Project Manager
Haley O'Neil	Project Director

The Town of Barnstable
Office of Town Manager

367 Main Street, Hyannis, MA 02601
Office: 508.862.4610
Fax: 508.790.6226
www.Barnstable.gov
Citizens' Resource Line: 508.862.4925

Mark S. Ells, Town Manager
Mark.Ells@Barnstable.gov

M. Andrew Clyburn, Assistant Town Manager
Andy.Clyburn@Barnstable.gov

September 23, 2026

Andrew Gottlieb, Executive Director of APCC
482 Main Street
Dennis, MA. 02638

RE: Letter of Support — APCC Cape Cod License Plate Fund Grant

To Whom It May Concern:

On behalf of the Town of Barnstable, I am writing to express our support for the Association to Preserve Cape Cod's (APCC) proposal to help towns across Cape Cod identify and evaluate town-owned land and prioritize those properties with the greatest environmental and natural resource value for permanent protection.

This effort is an important step toward strengthening environmental resilience and protecting the natural resources that contribute to the quality of life and character of Cape Cod. APCC's work will provide valuable assistance to municipalities as they assess their publicly owned lands and consider opportunities for long-term conservation.

We support APCC's efforts through its Cape We Shape campaign and hope the project receives the financial support necessary to move forward and benefit communities across Cape Cod.

Respectfully,

Mark S. Ells
Barnstable Town Manager

"Preserving public trust and providing professional services"

Rodney C. Collins
Town Manager
508-539-1401
rccollins@mashpeema.gov

Office of the Town Manager
Mashpee Town Hall
16 Great Neck Road North
Mashpee, MA 02649

September 21, 2026

Cape Cod Commission
3225 Main Street
Barnstable, MA 02630

RE: Letter of Support of Application for Barnstable County Cape Cod License Plate Grant

To the Grant Review Committee:

I am writing to express support for the Association to Preserve Cape Cod's (APCC) proposal to help towns across Cape Cod identify and evaluate town-owned land and prioritize the acres with the greatest environmental value for permanent protection. This effort is an important step toward a more environmentally resilient Cape Cod. APCC's project will be a great help to towns, and we hope the project gains the financial support to move forward.

Sincerely,

Rodney C. Collins
Town Manager

TOWN OF YARMOUTH
1146 ROUTE 28, SOUTH YARMOUTH, MASSACHUSETTS 02664-2445
Telephone (508) 398-2231, ext. 1271, Fax (508) 398-2365

SELECT BOARD
Tracy Post, Chair
Dorcas McGurrin
Mark Forest
Joyce Flynn
Elizabeth Argo

TOWN ADMINISTRATOR
Robert L. Whritenour, Jr.
ASST.TOWN ADMINISTRATOR
Amy M. Frigulietti

September 21, 2026

To whom it may concern:

RE: Support for Association to Preserve Cape Cod Open Space Protection Project

On behalf of the Town of Yarmouth, I am writing to express support for the Association to Preserve Cape Cod's (APCC) proposal to help towns across Cape Cod identify and evaluate town-owned land and prioritize the acres with the greatest environmental value for permanent protection. This effort is an important step toward a more environmentally resilient Cape Cod. APCC's project will be a great help to towns, and we hope the project gains the financial support to move forward.

Sincerely,

Robert L. Whritenour, Jr.,
Town Administrator